



Shiva Consultancy Group

Architecting Sustainable Growth on a Foundation of Integrated Expertise

Supporting Techno-Commercial Business

A Proven Partner in Driving India's Growth Since 2008



287+

Projects
Delivered



11

States
Across India



39

Seasoned
Professionals



25

Years Average
On-Field Experience

Ranked among the top 30 business and management consultancy firms in India, we deliver innovative solutions for a diverse clientele including government agencies, private companies, NGOs, and entrepreneurs.

Our Guiding Philosophy: A Commitment to Sustainable Value



Our Vision

To be the trusted partner of choice for organisations that seek sustainable, holistic, and innovative value advisory in business.



Our Mission

To deliver high-quality services that address the complex and evolving needs of our clients, leveraging our expertise, experience, and network to enhance performance, efficiency, and growth.



Our Corporate Philosophy

Built on three core values:

- **Excellence:** Delivering high-quality solutions that exceed expectations.
- **Integrity:** Upholding the highest standards of ethics and professionalism.
- **Innovation:** Embracing change and creativity as opportunities to grow and improve.

Two Synergistic Entities, One Integrated Approach

Shiva Consultancy Group



Drishti Biotech Pvt Ltd (Estd. 2008)

Focus: Providing comprehensive solutions for all farming needs, from sowing to harvesting and beyond.

Specialises in Agri Inputs, Technology, Advisory, and the entire commodity value chain through its flagship 'Drishti Farm2Fork Project'.



Shiva CSG Pvt Ltd (Estd. 2012)

Focus: The premier business consultancy arm for MSMEs, Corporates, and Startups.

Specialises in strategic guidance across business transformation, investment banking, financial management, and skill development.

Our Four Pillars of Expertise

We organise our diverse capabilities into four distinct, yet interconnected, pillars to provide holistic, end-to-end support for our clients.



Pillar I:
Corporate Strategy
& Market
Leadership



Pillar II:
End-to-End
Agribusiness &
Sustainability



Pillar III:
Financial Strategy
& Capital Advisory



Pillar IV:
Organisational
Excellence &
Capacity Building





Pillar I: Corporate Strategy & Market Leadership

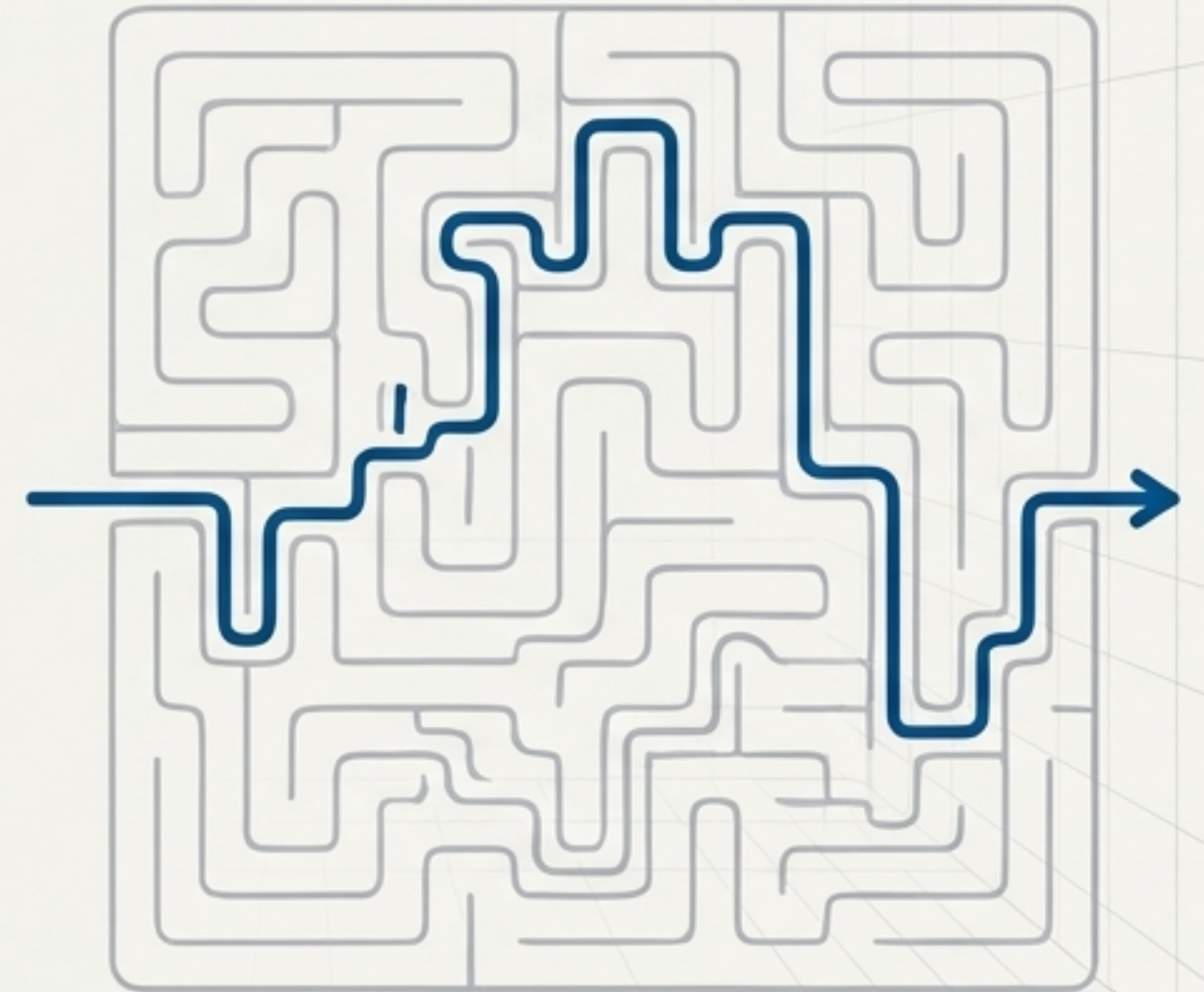
Helping clients navigate complexity and seize opportunity through strategic foresight and execution.

Strategy & Management Advisory

- Comprehensive market research and analysis to identify opportunities, trends, and risks.
- Development of clear business strategies, plans, and objectives aligned with core competencies.
- End-to-end project management from feasibility to successful execution.

Government Liaisoning & Institutional Business Advisory

- Facilitating partnerships with government departments at central, state, and local levels.
- Strategic guidance for policy advocacy, regulatory compliance, public procurement, and tendering processes.





Pillar II: End-to-End Agribusiness & Sustainability

Delivering mastery over the entire agri-value chain, from sustainable farming to market linkage.

Professional Farming & Plantation Management

- Consultancy for Integrated, Sustainable, Corporate, Hi-Tech, and Hydroponic farming.
- Plantation management for infrastructure, manufacturing, and mining industries, including carbon credit advisory.

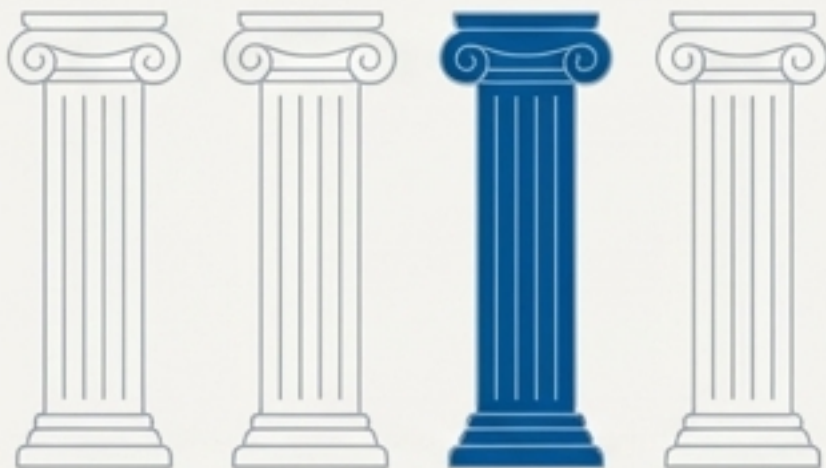
Commodity & Value Chain Solutions

- Procurement, processing, and trading of food grains, pulses, spices, medicinal plants, and fresh produce.
- End-to-end solutions for agriculture and horticulture value chains, from input supply to post-harvest management.

Agri Innovation & Environmental Stewardship

- Incubation, mentoring, and handholding support for AgriTech startups.
- Environmental Impact Assessment (EIA) and Environmental Management Plan (EMP) studies.





Pillar III: Financial Strategy & Capital Advisory

Fuelling growth and ensuring financial health through expert capital and financial advisory.

Investment Banking

- Advisory for Mergers & Acquisitions (M&A), divestitures, and joint ventures.
- Private Equity advisory, connecting clients with venture capital, growth, and impact funds.
- Equity Capital Markets guidance for IPOs, FPOs, and QIPs.

Valuation & Debt Advisory

- Comprehensive company valuation for debt financing and taxation.
- Services for debt syndication, restructuring, and litigation support through DRT and NCLT.

Consulting CFO Services

- Flexible, expert guidance on financial planning, cash flow management, fundraising, and compliance for emerging corporates and SMEs.





Pillar IV: Organisational Excellence & Capacity Building

Strengthening our clients' core capabilities for long-term, sustainable success.

Human Resource Management

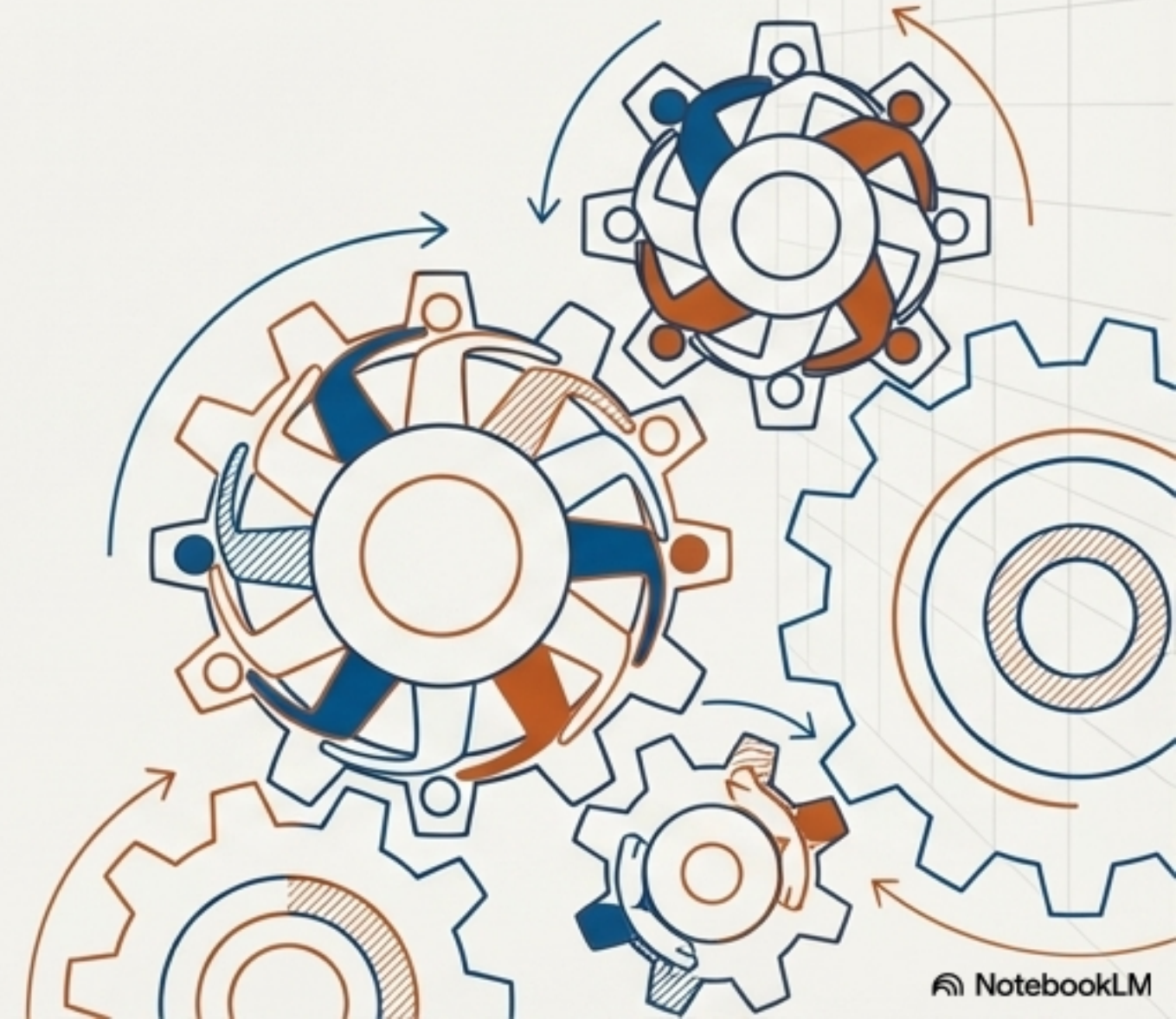
- End-to-end HR services including recruitment, customised training, compensation design, and employee retention strategies.

Skill Development & Training

- NSQF-aligned skill development for unemployed youth and certification for the existing workforce.
- Capacity building for trainers, assessors, and leaders.

Consulting CBO Services

- Part-time Chief Business Officer model to assist with business strategy, market research, sales process optimisation, and go-to-market execution.



The Tangible Impact of Our Partnership

35%

Average Growth in Profitability

Achieved by identifying new opportunities and implementing best practices.

25%

Average Increase in Productivity

Realised through process automation, resource optimisation, and streamlined workflows.

95%

Average Customer Satisfaction Rate

A testament to our commitment to quality and exceeding client expectations.

30%

Average Improvement in Efficiency

Driven by lean methodologies, data analytics, and eliminating waste.

20%

Average Reduction in Carbon Footprint

Helping clients achieve sustainability goals.

50+

Access to New Markets

Facilitating global and local expansion for our clients.

Trusted Advisors to a Diverse Spectrum of Clients

We provide customised techno-commercial, financial, and managerial services across services, manufacturing, and trading sectors.



Proprietorship & Partnership Firms



LLPs & Private Limited Companies



Public Limited Companies & PSUs



Banks & NBFCs



NGOs & Trusts



Cooperatives & Farmer Producer Organisations (FPOs)



High Net Worth Individuals (HNIs) & Farmers

The Architects of Your Growth: Our Core Leadership



S.L. Narasimha Rao – Mentor,
Shiva Group

16 years with IFCI Ltd, CEO of IFCI Financial Services. Deep expertise in Development Finance, project appraisal, corporate finance, and risk management.



Rajesh Jha –
Co-Founder

Agriculture and Management graduate with over 25 years of experience in corporate liaison, advisory, and plantation management. An expert in land and revenue acts across India.



Rakesh Jha –
Co-Founder

25+ years of cross-functional experience in agri-inputs, finance, and skill development. A problem-solver for corporates, serving as Consulting CFO/CBO for numerous organisations.

Our core team is backed by **39** seasoned professionals with an average of 25 years of on-field experience, distributed across key hubs including Ahmedabad, Hyderabad, Bangalore, Delhi, and Mumbai.

Our Foundation for Social Impact: The Shiveena Foundation

Mission:

A non-profit organisation committed to creating a world free from poverty, inequality, and discrimination by promoting sustainable development, social justice, and environmental protection.

Key Objectives:

- Providing basic needs (food, shelter, clothing) to underprivileged communities.
- Promoting education and skill training for disadvantaged individuals.
- Empowering women through leadership and skills development programs.
- Supporting innovation in health, nutrition, and agriculture through handholding and angel investment.



Partner with Us to Architect Your Future Growth

Shiva Consultancy Group is more than a consultant; we are a multi-disciplinary partner dedicated to building sustainable, profitable, and impactful enterprises. Let us build your success story together.



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www.shivagroup.org.in



LinkedIn:

[/company/shivaconsultancy](https://www.linkedin.com/company/shivaconsultancy)

Recognised for Excellence and Innovation

Our commitment to delivering innovative and sustainable practices in agribusiness development, management, and policy has been recognised by leading global and national institutions.



Our main award is our clients' success and satisfaction.